



- 26 years in law enforcement
- 24 years Santa Ana Police Department
- Forensic Services Supervisor
- Bachelors Criminal Justice Management with an emphasis in Leadership
- Graduate Certificate in Forensics & Crime Scene Investigation
- Masters in Forensic Science
- Certified Senior Crime Scene Analyst (IAI)
- 15 years Operations Manager with Private Ambulance Service
- Past-President of SCAFO (2014)
- Past-President of Cal State Division of the IAI (2015-2016)
- Owner/Principal of Forensics 360

#### About you:

Who is in the audience?

First Line Supervisors, Field Supervisors, F.T.O.'S, Corporals?

Sgt.'s, Captains?

Lt.'s, Managers?

Chief's, CEO's?

**Future Supervisors?** 



#### **AGENDA**

- Identify Leadership.
- Identify Supervisory Styles Good & Bad.
- Identify Toxic Leadership.
- Discuss the Cause & Affects of Toxic Leadership.
- Discuss How to Choose and/or Promote the Right Supervisor.
- Discuss How to Transition into Supervision.
- Discuss How to Obtain
   Support from your Command
   Staff and Subordinates.



#### **DISCLAIMER**

The following are my personal observations and opinions from my experience and education, and they do not reflect those of the Santa Ana Police Department.

#### My Ultimate Goal....

...to shed light on basic leadership qualities and good supervisory styles, while showing examples of the bad.

This should help identify true leaders and help new supervisors improve their skills.

#### But First....

....We must acknowledge and understand that **SOME** government agencies and private companies promote individuals based on their seniority rather than their skills or experience...

....And **SOME** agencies and companies promote strictly on education and not their abilities to lead.

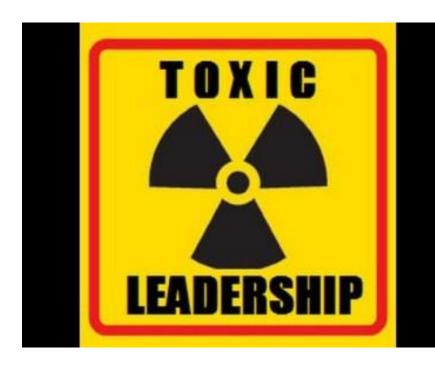
Not that its right, but it happens.



How many believe that?

How many have witnessed it?

How many disagree?



#### Why this topic?

- Recently "Toxic Leadership" has been a big topic in public safety.
- Government agencies and the private sector have been experiencing difficulties with leadership and supervision.
- Most are caused by the lack of leadership, poor supervision, mismanagement or the promotion of the wrong individual(s).



#### Leadership

"The action of leading a group of people or an organization."

- Webster Dictionary

"The true measure of leadership is influence. Nothing more, nothing less."
-John C. Maxwell (21 Laws of Leadership)

"Leadership is the art of getting someone else to do something you want done because he wants to do it."

- President Dwight D. Eisenhower

#### Leadership.....So what is Leadership?



"Is a Choice, Not Position."

"is earned, not designated."

"Its understanding yourself first, then using that to create a superb organization."

- Cpt. D. Michael Abrashoff

#### LEADERSHIP is the Foundation for Supervision and Management



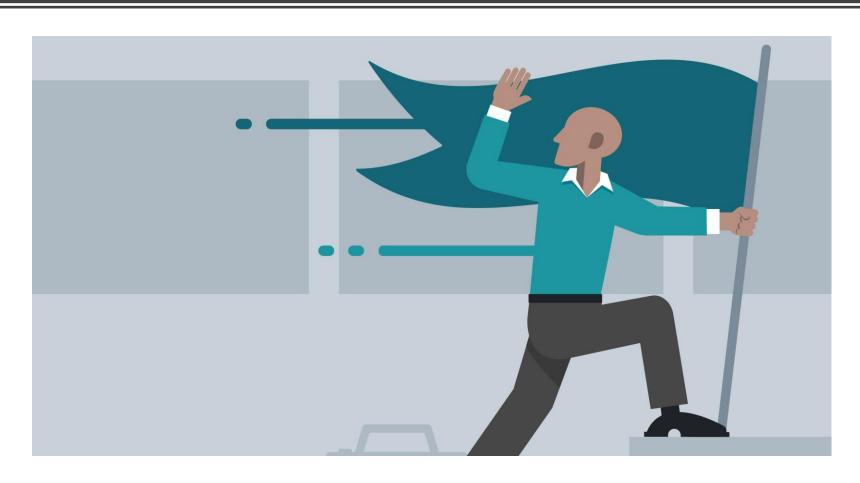
You should be a good leader before moving into supervision or management.



# So, Do You Need to Be a Supervisor to be a Leader?

NO.

#### Anyone can become a Leader.



Some are born Leaders

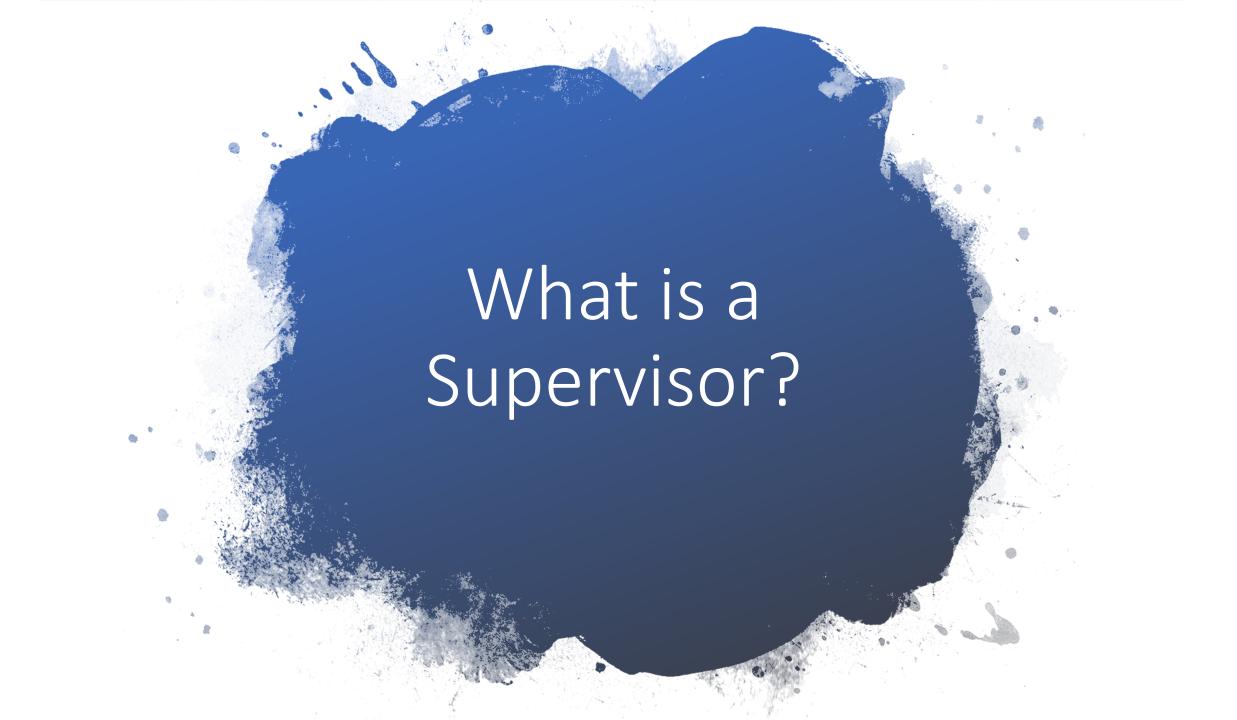
#### And

Some develop into Leaders



#### Leadership:

 Influencing people to want to do what needs to be done.





#### **Supervision:**

 Continuing the leadership and directing people.





# Leadership vs. Supervision vs. Management

#### Management:

• Continuing the Leadership, Directing, Planning and Organizing Resources.









#### TYPES OF SUPERVISION STYLES

#### Four Basic Styles of Supervision:

These types of supervision are generally classified according to the behavior of supervisors towards their subordinates.

#### Autocratic

Free-rein or Laissez-Faire

**Democratic** 

Bureaucratic.

#### Types of Supervision: AUTOCRATIC

#### 1. Autocratic or Authoritarian Supervision:

This supervisor wields absolute power and wants complete obedience from his subordinates.

He/she wants everything to be done strictly according to his/her instructions and never likes any intervention from his subordinates.



### Types of Supervision: FREE-REIN

#### 2. Free-rein or Laissez-Faire Supervision:

Under this type of supervision, maximum freedom is allowed to the subordinates.

The supervisor never interferes in the work of the subordinates. Full freedom is given to workers to do their jobs. Subordinates are encouraged to solve their problems themselves.



# Types of Supervision: DEMOCRATIC

#### 3. Democratic Supervision:

Supervisor acts according to the mutual consent and discussion or consults subordinates in the process of decision making. This is also known as participative or consultative supervision.

Subordinates are encouraged to give suggestions, take initiative and exercise free judgment. This results in job satisfaction and improved morale of employees.



# Types of Supervision: BUREAUCRATIC

#### 4. Bureaucratic Supervision:

Certain working rules and regulations are laid down by the supervisor and all the subordinates are required to follow these rules and regulations very strictly. A serious note of the violation of these rules and regulations is taken by the supervisor.

This brings about stability and uniformity in the organization. But in actual practice it has been observed that there are delays and inefficiency in work due to bureaucratic supervision.



# Which Type of Supervisory Style Do you Practice?

Which have you worked under?



# 7 Characteristics of Toxic Leadership

- 1. Arrogant
- 2. Self-Serving
- 3. Inflexible
- 4. Petty
- 5. Lacks Purpose
- 6. Negative Attitude
- 7. Unmotivated

#### Common Mistakes of Passive Supervisors

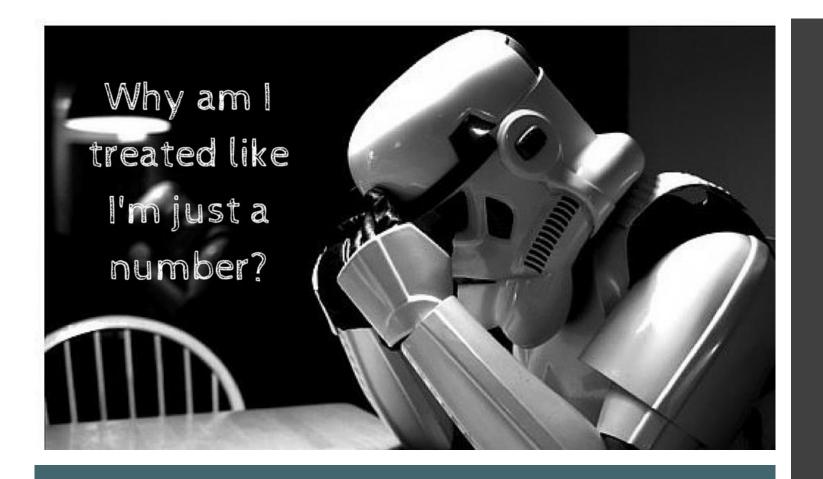
- Want to continue close friendships.
- They Strive to be liked.
- Non-confrontational.
- Do not want to hurt feelings (Evaluations or Discipline).
- Favoritism.
- Do not delegate / take on too much.
- Do not hold people accountable.
- M.I.A.



## Common Mistakes of Overly Aggressive Supervisors

- They Make everyone their enemy.
- Go out of their way not to be liked.
- Enjoy hurting feelings. Bully.
- Delegate too much.
- Completes nothing and blames everyone.
- Confrontational.
- Micro-Manages.
- M.I.A.





# Affects of Toxic or Poor Leadership

- Low Moral.
- Quality of Work and Productivity Decreases.
- Increased Call-Offs / Sick Time / I.O.D.'s.
- Personnel Issues and/or Lawsuits.
- Loss of Employees.
- Constant Hiring.
- Increase Cost of Hiring New Employees - \$75k
- Stress Related Health Issues.
- Affects Home Life.



A Gallup study found that when people leaver their companies, 65 percent of them are actually leaving their managers.

#### Cost of Losing Employees...

#### **Private Industry**

Recruitment Cost

Training Hours 100

Training Wage \$2,000.00

Training Staff Cost 900.00

Total Cost \$3,000.00

Average
Turnover Rate
2.50%



# Identifying the Leaders

What are the characteristics of a good Leader?



8 Characteristics of Good Leadership

- 1. Integrity
- 2. Able to Delegate
- 3. Effective Communication
- 4. Confidence
- 5. Commitment
- 6. Positive Attitude
- 7. Creative
- 8. Ability to Inspire

### Managers, know any employees with these characteristics?





### Five Elements of Supervision





### Five Elements of Leadership

#### 1. Get Involved:

- Get to know your people.
- Get out from behind the desk.
- Show interest in what personnel are doing.
- Be part of the team.

### Commander Smith...

- Married (spouse's name)
- Spouse's occupation
- Kids (ages)
- Kid's activities
- Hobbies you enjoy with your family
- What do you like to do when not at work?
- What do you believe is working well for this Watch?
- What do you think is not working well?
- If you were the WC what would you do differently?
- What do you like to do when not handling CFS?
- Do you have a career plan? (it's okay if you don't)
- What position would you like to get next? (it's okay if you don't know)

### Five Elements of Leadership #2

#### 2. Communication

- Encourage discussion.
- Welcome constructive criticism "open door policy."
- Resolve conflict, Don't ignore it.
- Don't just listen, hear your people.
- Be open to change and/or try ideas (24 hr. Field Supervisor).
- Acknowledge good work.





### Five Elements of Leadership - #3

#### 3. Allow personnel to develop

- Match people to work.
- Know individual's limitations and/or restrictions.
- Education, training, career ladder.



Personnel Training and Development

The value of implementing Training and Development programs assist in the company's:

- retention plan,
- boost employee morale
- increase employee motivation
- assist in performance plans and goal setting
- increase employment attraction
- Add to the overall success of the business.



## CONSISTENCY IS

### Five Elements of Leadership #4

- 4. Establish Standards and Enforce Them
  - Department Orders.
  - Standards and Protocols (SOP's).
  - Personals Standards.
  - Expectations.
  - People need to hear "No."

### 66 77

Some managers seem allergic to giving recognition. Maybe they don't get praise from their bosses.

### Five Elements of Leadership #5

- 5. Provide Feedback
  - Offer constructive criticism.
  - Praise publicly, discipline privately.
  - Don't be afraid to approach personnel or their issues.
  - Ask for their viewpoint or opinions.

### Recognizing Employees

- 1. Stop to recognize people in the busiest of times...and the quite times.
- 2. Show appreciation for effort (as progress occurs), not just for completion.
- 3. Look for unanticipated accomplishments and acknowledge them.
- 4. Recognize mistakes, misunderstandings and challenges as learning opportunities, not cause for punishment.
- 5. Put good work in writing.
- 6. Do not reward good workers with more work!





# Affects of Good Leadership

- Less Time Taken Decrease in Sick Time / IOD
- Healthy Environment Want to come to work
- Decrease in Personnel Issues
- Quality of Work and Productivity Increase
- Keep Good Employees
- Save Money Cost of Losing Employees



## Taking the Baton

# Transitioning into Supervision





# Why Transition into Supervision

Do it to <u>help</u> make a <u>positive</u> change.

Do it to better the Unit, Team,
 Department, or Company.

Do it to pass on knowledge or experience.

# Why NOT to Transition into Supervision

- Do not promote just for the money.
- Do not promote for a better schedule.
- Do not promote because someone else is running for the position.



### Interested in becoming a supervisor? Start preparing now.

# How to Transition into Supervision

- Identify if you are a leader or a follower.
- -Gain the respect from your peers and supervisors now.
- -Gain knowledge in your field.
- -Start taking supervisory courses.
- -Learn to separate friendships from work.



# Maintaining support from subordinates

- Be open with them.
- Keep constant communication.
- Establish expectations early on.
- Stick to your expectations.
- Follow through. If you say you will do something, do it!
- Support or Back them.
- Give them Structure.

### Maintaining Support from Subordinates

#### Be the example:

- ✓ Show them what you expect, don't just tell them.
- ✓ Don' t ask someone to do something you aren't willing to do yourself.
- ✓ Delegate jobs / projects not to the same people
- ✓ Ability to show time management.



" Remember, we're all in this together . . except me. "



"Nepotism" is a polite way of saying "you have no chance in hell of ever being promoted."

## Do Not Play Favorites!



### **Show Your Administrative Ability**

- ✓ Know your people.
- ✓ Know their motivation triggers:
- Overtime.
- Special Projects / Assignments.
- Positive Log Entry.



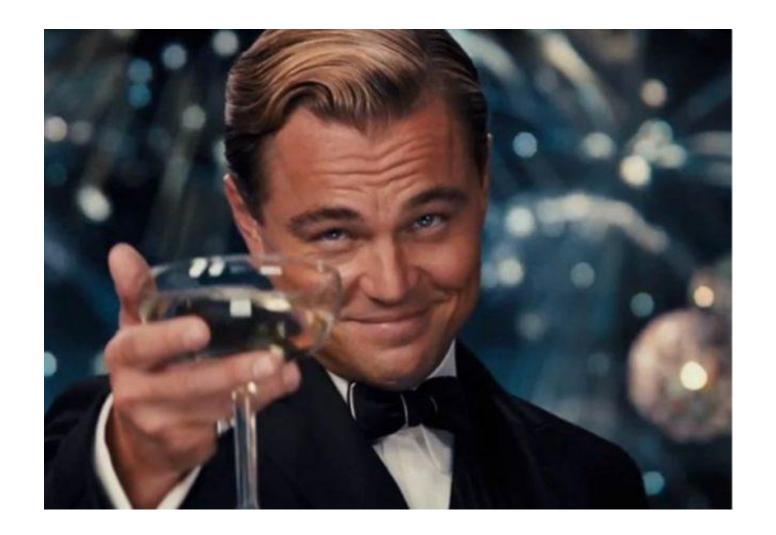


# Maintaining Support from Subordinates

#### Give workers sense of:

- ✓ Worth as professionals
- ✓ Belonging to a team / agency
- ✓ Security in their performance

Question....Are you ready to make a positive change?

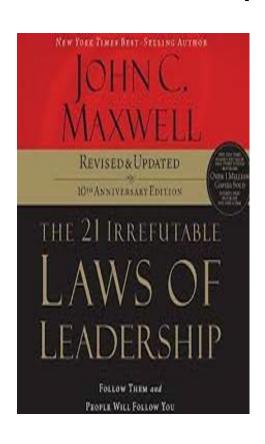


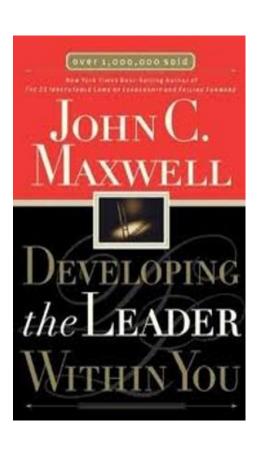
### LEADERSHIP BOOKS

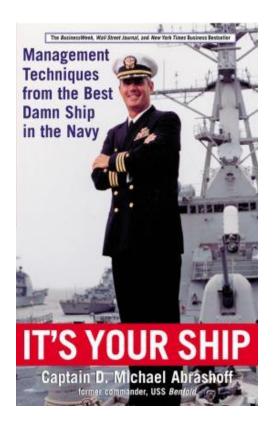
John C. Maxwell "21 Laws of Leadership."

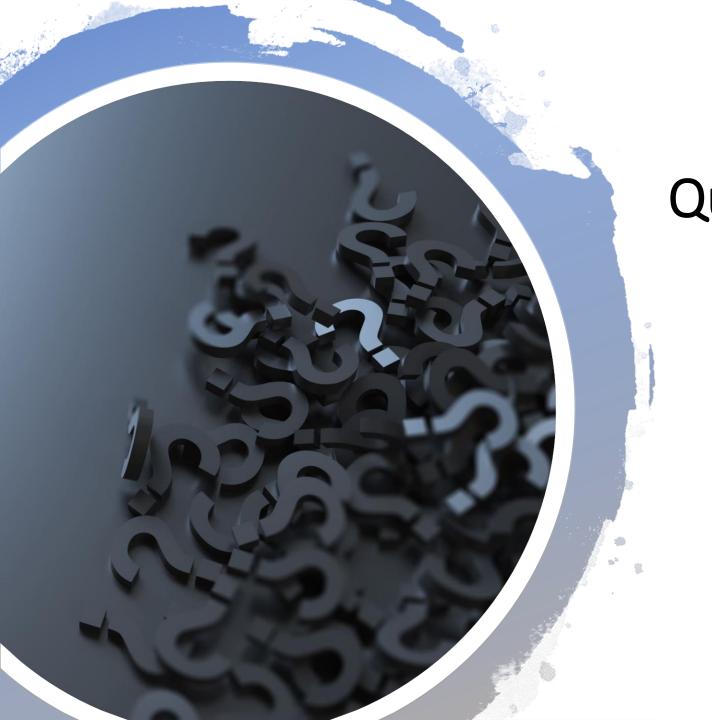
"Developing the Leader Within You"











Questions....



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